

THE STATE OF NEVADA

MISSION STATEMENT:

The Nevada Way: Empowering the executive branch to provide solution-oriented customer service to residents, businesses, and visitors so Nevada is recognized for its world-class destinations, its innovative and business-friendly economic environment, its quality of life, and its efficiently and effectively run state government.

VISION STATEMENT:

Governing with transparency and fiscal responsibility; working with local government, non-profit and industry partners; delivering dependable services to citizens and visitors; and creating opportunities for Nevadans to lead safe, healthy, prosperous, and productive lives.

"OUR CAPACITY TO ACHIEVE GREAT DEEDS WILL NEVER BE IN QUESTION, BECAUSE WE WILL FOLLOW THE NEVADA WAY - NEVER GIVE UP, NEVER GIVE IN, AND NEVER STOP DREAMING."



Governor Joe Lombardo STATE OF THE STATE ADDRESS

The State of Nevada, encompassing over 110,000 square miles, is a land of vast natural beauty, economic diversity, and cultural vibrancy. Known as the "Silver State" for its historic mining legacy, Nevada today is equally recognized for its dynamic cities, rugged outdoor landscapes, and spirit of independence. Anchored by metropolitan hubs like Las Vegas and Reno, Nevada also offers a rich tapestry of rural communities, tribal lands, and open desert that reflect its deep Western roots.

Home to more than 3.2 million residents, Nevada is one of the fastest-growing states in the nation. The state features no personal income tax, a favorable business climate, and year-round recreational opportunities—from world-class entertainment and dining to hiking, skiing, and stargazing beneath some of the clearest night skies in the U.S.

With over 300 days of sunshine annually in many regions, Nevada's climate ranges from the dry heat of the Mojave Desert to the four-season beauty of the Sierra Nevada. The state is also home to Lake Tahoe, Great Basin National Park, Red Rock Canyon, and more than 800,000 acres of state park land.

Nevada balances innovation and tradition, offering a high quality of life, a growing emphasis on sustainability and technology, and a commitment to preserving the natural and cultural richness that makes the state truly one of a kind.



Dept of Business & Industry, Insurance Division

MISSION STATEMENT:

To protect the rights of Nevada consumers in their experiences with the insurance industry and to ensure the financial solvency of insurers.

VISION STATEMENT:

The Nevada Division of Insurance envisions a marketplace where consumers are confident in their insurance choices, insurers operate responsibly and transparently, and Nevada remains a national model for fair regulation, consumer protection, and industry stability.

AGENCY RESPONSIBILITIES:

The Nevada Division of Insurance, part of the Department of Business & Industry, is responsible for regulating the business of insurance in Nevada in accordance with NRS Title 57.

The Division protects consumer rights and the public interest by licensing insurance professionals and entities, reviewing rates and forms, ensuring insurer solvency, enforcing ethical and financial standards, and overseeing trade practices. It regulates a wide range of insurance and risk-transfer products, including title insurance, bail, funeral and cemetery preneed, service contracts, and self-insured workers' compensation programs. Additionally, the Division provides consumer education, handles complaints, and investigates violations of the Insurance Code, including insurance fraud, to ensure a fair and competitive insurance market in Nevada.

UNIT SECTIONS:

Administrative Services

Captives

Consumer Services

Corporate & Financial Affairs

Investigations

Legal

Life & Health

Market Regulation

Property & Casualty

Producer Licensing

Workers Compensation

THE IDEAL CANDIDATE



Join a team where your impact will matter from day one.

WHAT WE'RE LOOKING FOR:

The ideal candidate will have previously worked in the insurance industry and has several years of supervisory or managerial experience. We are seeking a leader who can balance the needs of consumers, insurers, and the broader marketplace, while upholding Nevada's standards of fairness, transparency, and solvency oversight. The successful candidate will demonstrate proven executive leadership, the ability to navigate complex policy environments, and a commitment to collaboration with industry, government, and community stakeholders. A strong candidate will bring both technical expertise and the vision to guide the Division in addressing emerging insurance issues, ensuring Nevadans continue to have access to reliable and equitable insurance coverage.

WHAT YOU'LL BE DOING:

- 1. Organizing and managing the Insurance Division by directing and supervising all of its administrative, operational, and personnel activities in both Carson City and Las Vegas offices.2. Enforcing and administering the provisions of Title 57 of the Nevada Revised Statutes, along with other provisions, and regulations adopted thereunder.
- 3. Conducting examinations and investigations related to insurance matters.
- 4. Represents Nevada's interests through the National Association of Insurance Commissioners.
- 5. Presiding over administrative hearings and rule making proceedings.
- 6. Developing and presenting agency budgets and legislative priorities.
- 7. Participating in industry related committees and workgroups in shaping public policy, testifying before the Nevada Legislature, coordinating and participating in public information campaigns.
- 8. May require media and public appearances.

QUALIFICATIONS:

- 1. A minimum of five (5) years of responsible experience in the insurance field, including, but not limited to, administration, sales, law, counseling, and education.
- 2. At least five (5) years of progressively responsible experience in management and administration, preferably within the insurance industry.

KEY QUALITIES & COMPETENCIES:

Education – Bachelor's degree in business administration, public administration, insurance, accounting, or related field preferred; advanced degree or Juris Doctorate desirable.

Industry & Leadership Experience – Previous insurance industry experience with several years of supervisory or managerial responsibility.

Leadership Skills – Ability to lead diverse teams, foster collaboration, and ensure accountability. Regulatory Integrity – Must not be a stockholder in, or directly or indirectly connected with, the management or affairs of any insurance company, brokerage, or agency.

Policy Insight – Skilled in navigating complex regulatory and policy environments while balancing consumer and industry needs.

Communication – Strong ability to engage with policymakers, industry, and consumers through clear, transparent communication.

SALARY:

Up to \$165,420 reflects retirement (PERS) contributions by both the employee and the employer.

LOCATION:

Carson City, Nevada

STATE BENEFITS

The State of Nevada offers a wide array of benefits to employees, including:

- Medical, dental, life, and disability insurance coverage
 - Twelve paid holidays per year
 - Three weeks of annual leave
 - Three weeks of sick leave
- Participation in the Public Employees' Retirement System (PERS)
 - Access to a tax-sheltered deferred compensation plan
- No Social Security contributions (Medicare deduction still required)
 - Additional benefits for long-term employees



The State of Nevada is an equal opportunity employer dedicated to building diverse, inclusive, and innovative work environments with employees who reflect our communities and enthusiastically serve them. All applicants are considered without regard to race, color, national origin, religion or belief, age, disability, sex, sexual orientation, gender identity or expression, pregnancy, domestic partnership, genetic information (GINA), or compensation and/or wages.



APPLICATION & SELECTION PROCESS

Applications will be accepted on a first-come, first-serve basis and will continue to be accepted until the position is filled. Applicants are therefore strongly encouraged to submit their applications as soon as possible. Hiring may occur at any time during the recruitment process. Interested applicants should submit their cover letter, resume, and a list of three professional references to:

SUBMIT COVER LETTER, WRITING SAMPLE, AND RESUME/DIRECT INQUIRIES TO:

Director of Business and Industry c/o Perry Faigin

1830 College Parkway Ste 200 Carson City, NV 89706 perry.faigin@business.nv.gov

In your cover letter please indicate how you heard about this position. If you heard about this position through a website, please specify which website.

Thank you!



